

FOUNDATIONAL **LEADERSHIP** COMPETENCIES

Energize,

Vitalize,

Galvanize...

... LEAD!

In today's fast-paced, ever changing business environment, leadership skills prevail as the single most essential constant. Effective leaders are endowed with the ability to inspire, motivate, and influence. However, an organization deficient of leadership guidance will yield uncertainty, frustration and inevitable failure.

Our Foundational Leadership Competencies program enables participants to ...

- Identify the characteristics and attributes associated with becoming an efficient manager, as well as an effective leader. Participants are inspired to become both.
- Embrace the necessity for mastering an influential communication model when developing and impacting the performance of others. Determine ways in which to seek commitment, rather than accept compliance.
- Discover the benefits associated with an interactive coaching model which enables the leader to grow and inspire others. This model invites participation, improved performance, and increased motivation within the organization.
- Determine multiple ways in which to manage difficult situations and disruptive behaviors in the work place. Develop skills for defusing emotion and resolving conflict.
- Understand the importance of "letting go" by utilizing delegation tools and an engaging delegation process. Determine an appropriate degree of leadership involvement, as well as the desired level of delegate authority.
- Apply, demonstrate and master the principles and communication skills discussed throughout the course.

This highly interactive program utilizes role play application providing ample opportunity for peer coaching and feedback. Within small-group activities, participants are provided with skill building opportunities in which they are encouraged and guided to ...

- Become the 'Leader-Manager', blending efficient management with effective leadership.
- Develop and motivate the organization's most valuable resources.
- Become proficient with performance coaching and improvement counseling.
- Communicate influentially by learning to inquire, listen and provide effective feedback.